Annual Report

18/19 VANGUARD UNIVERSITY





Letter From the President

As we continue celebration of VU100, our 100th anniversary, I am reminded of the words Harold Needham wrote in a letter to his wife, Faith, after a Southern California Bible College reunion in 1947: "Oh, the Lord has done wonderful things for us, but I believe He wants us to expect still greater things." The "us" in the letter was Southern California Bible College, which many decades later would become Vanguard University. He was speaking to what I believe the Vanguard community is feeling – an overwhelming sense of gratitude for God's faithfulness and His desire for us to keep pursuing our call with faith and obedience.

With ten decades of milestones and achievements behind, we now focus on what is beyond the next horizon. To best position the University for continued growth, we've begun the fulfillment of a 30-year campus master plan. Approved by the Costa Mesa City Council in February 2019, the master plan establishes a long-term vision for the campus with new and reimagined buildings such as a learning resource center, gym and events center, STEM and multidisciplinary academic buildings, student housing, a parking structure and more. The first phase of the master plan was completed this year with the opening of the Waugh Student Center.



Today, we stand poised for greatness in a posture of gratitude, overwhelmed with what God has done at Vanguard and excited for what He has yet to do. Thank you for all you do to support Vanguard. We would not be here without you.

Our best days are ahead of us!

DR. MICHAEL J. BEALS '81, MA '89 PRESIDENT, VANGUARD UNIVERSITY



VU100: The First 100

In 1920, Huldah and Harold Needham were called to start a school to educate Spirit-empowered, Christ-centered leaders. Then a small Bible school devoted to sending missionaries out to serve throughout the world, Vanguard University became the first four-year college in Orange County and now educates nearly 2,200 students across seven graduate degree programs and more than 30 undergraduate majors and concentrations. Though its name and location have changed over its nearly century-long existence, Vanguard remains committed to equipping and preparing young men and women to find their true calling, serve God and to change the world.

Since its early days, Vanguard – then the Southern California Bible School – has been a leader in educational innovation, both within the Assemblies of God denomination and in Southern California. While still devoted to training Christian missionaries, the University has expanded programs across multiple disciplines including psychology, nursing, business, communication, natural and social sciences, accounting, theology and more. Each department is taught and led by faculty dedicated to fostering academic excellence, integrating faith with learning and to serving not just as professors, but as mentors and leaders to each student.

Beyond granting degrees, Vanguard remains committed to training young leaders to impact communities near and far. Whether in a boardroom or laboratory, mission field or ministry, Vanguard students and our more than 30,000 alumni are making a lasting and profound impact across the globe. Locally, the University is a significant economic contributor to Orange County, generating \$89 million in economic impact, supporting 830 jobs and \$39 million in earnings.

As Vanguard forges ahead into the next century, our mission remains the same: serve and equip students to find their true calling while promoting academic excellence and cultivating Spirit-empowered lives.







New Growth for STEM

With the introduction of new majors, labs, classes and equipment in Vanguard University's science departments, students can get the information and education they desire within their major and general courses outside the major.

Specifically, an Anatomage Table, shared by the Biology, Kinesiology and Nursing departments, is a 3D digital cadaver that provides a more hands-on learning experience. A new state-of-the-art metabolic measurement machine also is new to the Kinesiology department.

The growth of the science departments goes beyond new equipment, thanks to Associate Dean of STEM Dr. Tara Sirvent '96, who championed the launch of several new majors – environmental science in 2018 and engineering physics, actuarial science and data science in fall 2019 – and initiated plans for an accelerated Bachelor of Science and Master of Science program in the future.

"For me, it's a calling about exposing students to a discipline that I love – where God's nature is revealed through His creation," said Dr. Sirvent, who helped expand options for non-science-major students to complete their core curriculum requirement in the sciences. "As a Christian, engaging in the scientific process of exploring God's creation turns one's heart toward God. It is in that process that we find the beautiful example of how He loves and cares for His creation and for us as His children."





JUDKINS COURTYARD



Continuing to Imagine Our Future

"Now to him who is able to do immeasurably more than all we ask or imagine, according to his power that is at work within us, to him be glory in the church and in Christ Jesus throughout all generations, for ever and ever! Amen." – Ephesians 3:20-21

Vanguard University stands as a testimony of God's faithfulness to keep His promises. As we enter our centennial year, the next chapter of our story continues to unfold with Imagine: The Campaign for Vanguard University.

The milestone Imagine campaign, which launched in July 2017 with a \$12.9 million goal for its first phase, is helping the University prepare for our next 100 years by ensuring generations of students have places and resources needed for academic, relational, spiritual and physical growth. Phase one of the campaign focused on two main areas: helping secure our future as a Christian university by strengthening our endowment and building a new state-of-the-art Waugh Student Center.

At June 30, 2019, construction for the student center was halfway complete and fundraising for the first phase of Imagine was at \$10.4 million in pledges.







Driving Our Economy

In 2019, Vanguard University commissioned an economic study, which was conducted by Econsult Solutions, INC. (ESI), to analyze the economic impact of the university on the surrounding region and the State of California. The study concluded that Vanguard generates a total economic impact of \$474 million in California, of which \$211 million occurs within Orange County, and \$76 million within the City of Costa Mesa.

With research pointing to the enhancement of quality of life for thousands, the study also quantified the economic impact of the university's operations, capital, ancillary spending, wage premium, and tax revenues to the state of California. It concluded that Vanguard supports a total of 3,200 jobs and \$14 million in tax revenues to the State of California.

"This economic impact brief quantifies what our faculty and students have known all along—that Vanguard plays a crucial role in economic, educational and social growth in the community," said President Dr. Michael J. Beals.

The study also found that through hard work and dedication, Vanguard students are battling the issues of homelessness, building community and raising the level of education and literacy in the area. Students are devoted to service, completing impactful projects for the betterment of the community including:

- Helping young students and their families in local schools.
- Donating both food and time at Second Harvest Food Bank to serve over 300,000 people in Orange County.
- Building relationships with senior citizens to combat loneliness.
- Providing suitcases and other basic necessities to local foster children.
- Facilitating collaborative problem solving and service projects to the Costa Mesa area.

Letter From the CFO

The University Strategic Plan has five strategic priorities. Three of these are Construct Excellent Facilities, Grow Enrollment to 2,700 and Strengthen Financial Sustainability. I'm happy to report we are making progress on all three of these priorities.

We are making tremendous headway in updating the campus facilities. In February 2019, our campus master plan was approved by the Costa Mesa City Council. In addition, we added over 4,300 square feet of dedicated science labs to accommodate growth in our Pre-Licensure Nursing program. This included more than \$750,000 of new state-ofthe-art science lab equipment. The Waugh Student Center construction moved from concept to reality and opened on time in February 2020. At June 30, 2019, we had received \$10.4 million in pledges towards our \$12.9 million Imagine campaign goal.



As for growing enrollment and strengthening financial sustainability, our undergraduate class grew by 6% for the second year in a row. This, combined with growing contributions for our Imagine campaign, increased our net assets by \$3.9 million for the year. Our long-term debt decreased from \$12.4 million to \$9.6 million and our endowment grew from \$5.8 million to \$7.1 million. God is good!

JEREMY MOSER '97, MA '05 CHIEF FINANCIAL OFFICER

FOR A COPY OF THE REPORT OF INDEPENDENT AUDITORS AND CONSOLIDATED FINANCIAL STATEMENTS, PLEASE CONTACT 714.619.6682.

YEAR ENDED JUNE 30,	2019	2018	
ASSETS:			
Cash and cash equivalents	\$ 1,308,188	\$ 840,572	
Student accounts receivable and other related receivables, net of allowance of \$188,761 and \$198,549, respectively	1,389,489	1,148,232	
Prepaid expenses	1,149,229	1,208,745	
Unconditional promises-to-give, net	1,928,579	2,680,554	
Note receivable, net	-	75,000	
Investments	7,091,097	11,133,860	
Student loans receivable, net of allowance of \$330,569 and \$246,578, respectively	1,836,530	2,219,198	
Other assets	698,197	813,063	
Land, buildings, and equipment, net	47,975,319	36,712,538	
TOTAL ASSETS	\$63,376,628	\$ 56,831,762	
LIABILITIES:			
Accounts payable	\$ 652,436	\$ 379,674	
Accrued expenses and other liabilities	4,867,624	3,212,057	
Line of credit	1,500,000	1,000,000	
Deposits and deferred revenue	2,896,602	3,581,485	
Retention payable	962,720		
Student refundable credits	42,859	61,333	
Tuition remission liability	119,616	91,882	
Note payable	12,280,673	12,372,041	
Perkins loan liability	1,780,759	1,780,759	
Trust and remainder life obligations	322,904	319,010	
TOTAL LIABILITIES	25,426,193	\$ 22,798,241	
NET ASSETS:			
Without donor restrictions	23,100,348	21,344,516	
With donor restrictions	14,850,087	12,689,005	
TOTAL NET ASSETS	37,950,435	34,033,521	
TOTAL LIABILITIES AND NET ASSETS	\$ 63,376,628	\$ 56,831,762	

YEAR ENDED JUNE 30,			2019
SUPPORT AND REVENUE:	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
Student tuition and fees	\$58,964,336	_	\$58,964,336
Less: institutional scholarships	(25,008,643)	_	(25,008,643)
NET STUDENT TUITION AND FEES	33,955,693		33,955,693
Auxiliary services	9,595,322		9,595,322
Contributions and private grants	636,294	2,763,537	3,399,831
Other income	1,286,849	_	1,286,849
Federal grants	1,189,486	_	1,189,486
Investment income	231,811	_	231,811
Net assets released from restrictions: Satisfaction of donor restrictions	1,039,289	(1,039,289)	_
TOTAL SUPPORT AND REVENUE	47,934,744	1,724,248	49,658,992
	15,008,133		15,008,133
Program services:	1 <i>5</i> ,008,133 2,024,364		15,008,133 2,024,364
Program services: Instructional			
Program services: Instructional Academic support	2,024,364	-	2,024,364
Program services: Instructional Academic support Student services Auxiliary services	2,024,364 9,048,786		2,024,364 9,048,786
Program services: Instructional Academic support Student services Auxiliary services	2,024,364 9,048,786		2,024,364 9,048,786
Program services: Instructional Academic support Student services Auxiliary services Support activities:	2,024,364 9,048,786 8,414,623		2,024,364 9,048,786 8,414,623
Academic support Student services Auxiliary services Support activities: Institutional support	2,024,364 9,048,786 8,414,623 10,927,201		2,024,364 9,048,786 8,414,623 10,927,201
Program services: Instructional Academic support Student services Auxiliary services Support activities: Institutional support Fundraising TOTAL OPERATING EXPENSES	2,024,364 9,048,786 8,414,623 10,927,201 704,204		2,024,364 9,048,786 8,414,623 10,927,201 704,204
Program services: Instructional Academic support Student services Auxiliary services Support activities: Institutional support Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311		2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311
Program services: Instructional Academic support Student services Auxiliary services Support activities: Institutional support Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311		2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311
Program services: Instructional Academic support Student services Auxiliary services Support activities: Institutional support Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities:	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 1,807,433		2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 3,531,681
Program services: Instructional Academic support Student services Auxiliary services Support activities: Institutional support Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities: Loss on disposal of fixed asset	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 1,807,433	1,724,248	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 3,531,681 (51,601)
Program services: Instructional Academic support Student services Auxiliary services Support activities: Institutional support Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities: Loss on disposal of fixed asset Endowment investment income, net of expenses Net change in split-interest agreements	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 1,807,433	1,724,248 - 440,728	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 3,531,681 (51,601) 440,728
Program services: Instructional Academic support Student services Auxiliary services Support activities: Institutional support Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities: Loss on disposal of fixed asset Endowment investment income, net of expenses Net change in split-interest agreements TOTAL OTHER CHANGES IN NONOPERATING ACTIVITIES	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 1,807,433 (51,601) –	1,724,248 — 440,728 (3,894)	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 3,531,681 (51,601) 440,728 (3,894)
Program services: Instructional Academic support Student services Auxiliary services Support activities: Institutional support Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities: Loss on disposal of fixed asset Endowment investment income, net of expenses	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 1,807,433 (51,601) – – (51,601)	1,724,248 — 440,728 (3,894) 436,834	2,024,364 9,048,786 8,414,623 10,927,201 704,204 46,127,311 3,531,681 (51,601) 440,728 (3,894) 385,233

YEAR ENDED JUNE 30,			2018
	WITHOUT DONOR	WITH DONOR	
SUPPORT AND REVENUE:	RESTRICTIONS	RESTRICTIONS	TOTAL
Student tuition and fees	\$54,309,032	_	\$54,309,032
Less: institutional scholarships	(22,264,058)		(22, 264,058)
NET STUDENT TUITION AND FEES	32,044,974		32,044,974
Auxiliary services	9, 261,206	_	9, 261,206
Contributions and private grants	345,445	5,510,401	5,855,846
Other income	1,095,548	_	1,095,548
Federal grants	772,853	_	772,853
Investment income	206,148	_	206,148
Net assets released from restrictions: Satisfaction of donor restrictions	2,506,328	(2,506,328)	_
TOTAL SUPPORT AND REVENUE	46,232,502	3,004,073	49,236,575
Instructional	14,515,532	_	14,515,532
Program services:			
Academic support	1,971,128	_	1,971,128
Student services	8,733,498	_	8,773,498
Auxiliary services	8,259,883	_	
Support activities:			8,259,883
			8,259,883
Institutional support	10,797,827		8,259,883 10,927,827
Institutional support Fundraising	10,797,827 718,591		
			10,927,827
Fundraising	718,591	_ 3,004,073	10,927,827 718,591
Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations	718,591 44,996,459	_ _ _ 3,004,073	10,927,827 718,591 44,996,459
Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations	718,591 44,996,459	 3,004,073	10,927,827 718,591 44,996,459
Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities:	718,591 44,996,459 1,236,043	 3,004,073 428,899	10,927,827 718,591 44,996,459 4,240,116
Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities: Loss on disposal of fixed asset	718,591 44,996,459 1,236,043		10,927,827 718,591 44,996,459 4,240,116 (533,106)
Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities: Loss on disposal of fixed asset Endowment investment income, net of expenses	718,591 44,996,459 1,236,043	428,899	10,927,827 718,591 44,996,459 4,240,116 (533,106) 428,899
Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities: Loss on disposal of fixed asset Endowment investment income, net of expenses Net change in split-interest agreements TOTAL OTHER CHANGES IN NONOPERATING ACTIVITIES	718,591 44,996,459 1,236,043 (533,106) –	428,899 (20,721)	10,927,827 718,591 44,996,459 4,240,116 (533,106) 428,899 (20,721)
Fundraising TOTAL OPERATING EXPENSES Change in net assets from operations Other changes in non—operating activities: Loss on disposal of fixed asset Endowment investment income, net of expenses Net change in split-interest agreements	718,591 44,996,459 1,236,043 (533,106) – (533,106)		10,927,827 718,591 44,996,459 4,240,116 (533,106) 428,899 (20,721) 124,928

Letter From the Vice President for University Advancement

When I first began to envision how we would celebrate Vanguard's centennial and as I reflected on how God has blessed our University over the past century, one phrase consumed my thoughts: "great is Thy faithfulness." It's impossible to think about Vanguard without praising God for all He has done in our past, what He is doing through us today and what He is preparing us for in the future.

Much of my time over the past couple years has been spent leading *Imagine: The Campaign for Vanguard University*, which is helping strengthen our endowment and provided funds to build our brand-new Waugh Student Center. I am thrilled to see the tireless and unwavering support of our Campaign Committee and the countless donors – many who are faculty and staff – who have made phase one of the campaign such a success. At June 30, 2019, we had received \$10.4 million in pledges toward our \$12.9 million goal. Great is His faithfulness!

As a loyal alumnus, it's a privilege to still call Vanguard home. I'm honored to be part of an institution that has remained anchored in the same mission for ten decades. Just as it was true in 1920 when Huldah and Harold opened the school that would later become Vanguard, we are steadfast in pursuing and fulfilling our call to equip students for a Spirit-empowered and Christ-centered life of leadership and service.

Thank you for the many ways you support Vanguard. Our best is yet to come!

water makter JUSTIN MCINTEE '98, MBA '09

JUSTIN MCINTEE '98, MBA '09 VICE PRESIDENT FOR UNIVERSITY ADVANCEMENT



ALUMNI

Andre '11 and Joanna '07 Abrantes Patrick Aguirre '92 Thomas Aguirre '91 Larry '72 and Marcia '76 Ahl Jonathan '88 and Karla '91 Allbaugh Larry '86 and Laura Allbaugh Robert '70 and Cydney '70 Allison Brannon Andrews '17 John and Cynthia '02 Antonuccio Linda and John '88 Apparius Louise Ayala '78 John '75 and Cynthia Bachman Warren and Lynn '89 Back Kenneth '72 and Carroll '74 Backman Samuel '09 and Darriann '01 Baeder Robert and Paula '71 Bagby Nicole Balestreri '14 Leslie Ballard '00 Robert '65 and Ruth '65 Bayley Jenifer Beach '09 Michael '81 and Faith Beals Jonathan '14 and Alyssa '15 Beck Larry Belau '72 Brittney Boggs '15 Howard '08 and Marissa '05 Booker J Carl '68 and Sheryl '64 Brewer John '76 and Mari-Lynn '73 Brewer Gary '98 and Kelly Bridge Brad '03 and Leslie Bridges Jack and Carolyn '96 Burns Fern Camp '70 Celina Canales '03 Gloria Carrasco '17 Shree Carter '90 Tommy '94 and Asenath '05 Casarez Elizabeth P. Castaneda Steve '88 and Lisa '89 Castle Augustus and Betty '02 Cerillo Eunice Chaidez '06 Edward '70 and Rebecca Chavez David '68 and Sylvia '97 Clark Edward '88 and Christine '05 Clarke Caleb '02 and Heather '02 Clements Barbara Cockerham '61 Samuel '87 and Stephanie '87 Coffaro David '61 and Norma '61 Cole

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